

# Buyer's / Investor Script

Intro: Hey (**investor name**)! This is (**your name**) with The homebuyers network. I noticed that you're an investor in (**city**) -- are you still interested in buying properties there?

**Investor:** Yes - (**you**) Great!

A. What's your buy box? (or buying criteria)

1. What areas are you currently buying/investing in?
2. At What price range do you usually buy?
3. What is your primary investment strategy? (Fix n Flip or Buy n Hold, Builder / Developer?)
4. What type of properties are you buying?
  - a. Single family, Multi-Family, Land, Mobile Home parks, RV Parks?
5. Are you buying properties cash ? Creative?
6. What is the best EMAIL address for us to send you possible deals?

We also offer a free resource on our website where you can input your buying criteria :

HomeDispo.com

(if not buying anymore and instead selling\_ switch to seller script)